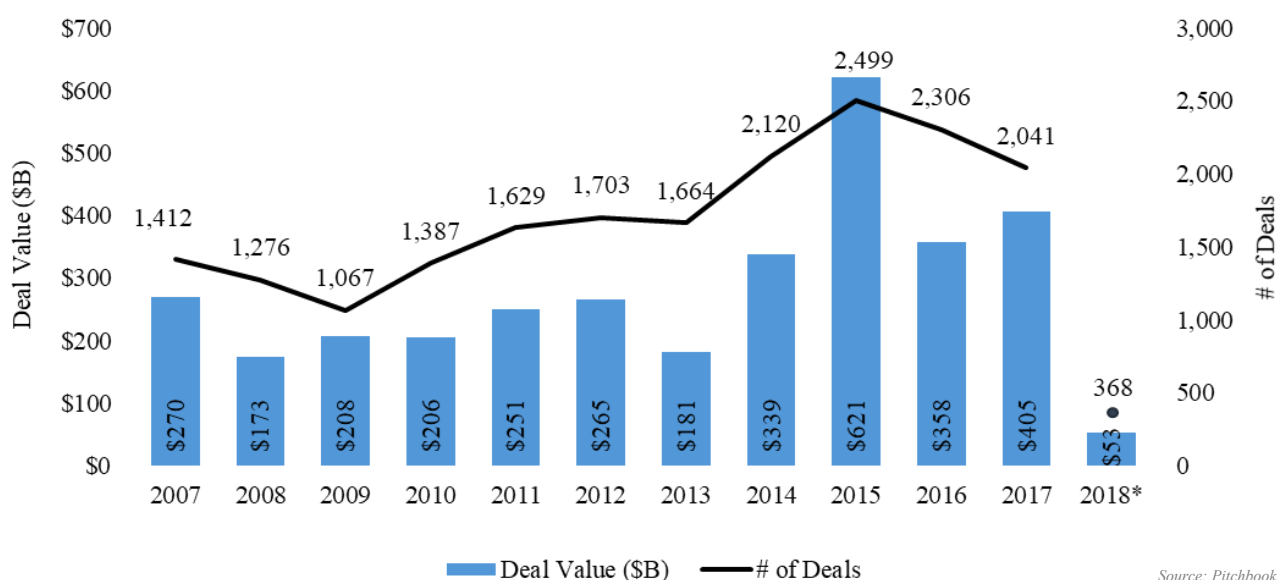


HEALTHCARE SPOTLIGHT

Q1 2018 UPDATE

Healthcare M&A decelerated in 2016 and 2017 after a record-setting year in 2015, however, industry activity remained healthy over the last two consecutive years and into 2018. In Q1 2018, 368 deals were completed, accounting for 9.4% of M&A deals and totaling \$53.5 billion. The median healthcare deal size was \$54.6 million in 2017, compared to \$38.5 million across all sectors. Dealmakers are becoming less focused on public policy and more attuned to the shifting competitive landscape. Influencing factors include large partnerships eliminating the need for intermediaries in the healthcare supply chain, regulatory changes in major markets, gene therapy, robotics and machine learning. Furthermore, Carleton McKenna & Co. is seeing strong demand by financial sponsors, as fragmented retail healthcare companies such as dental offices and urgent-care clinics are becoming common add-on targets for private equity firms.

HEALTHCARE M&A ACTIVITY (2017 - Q1 2018)



Source: Pitchbook
*As of March 31, 2018

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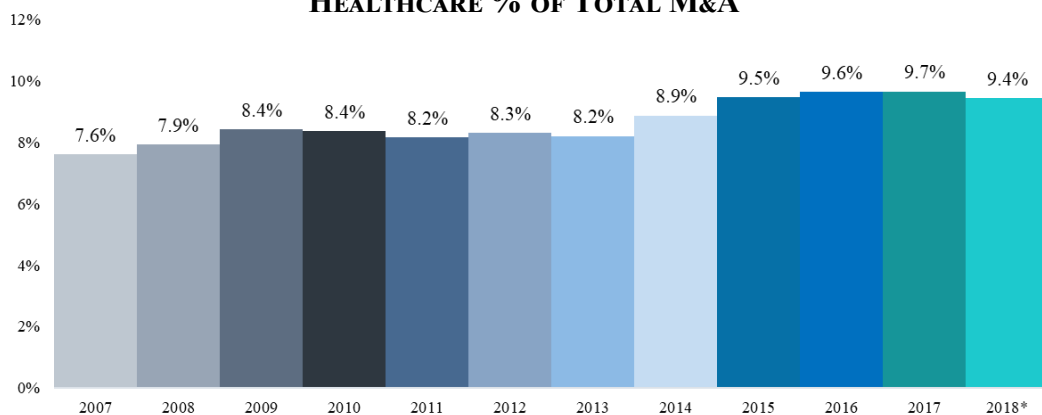
FIRM OVERVIEW:

Carleton McKenna & Co. is a boutique, independent investment banking firm providing M&A Advisory, Capital Raising, and Valuation Advisory services. Our experienced professionals maintain a client-focused and entrepreneurial outlook which enables us to be creative for our clients, unencumbered by the bureaucracies inherent in larger investment banks. Our professionals have over three decades of experience partnering with companies led by strong, entrepreneurial management teams.

Using this expertise, Carleton McKenna & Co. specializes in providing sell-side and buy-side M&A Advisory services to small- to mid-cap clients which have closely-held businesses, portfolio companies of financial sponsor firms, and divisions or subsidiaries of public companies.

Carleton McKenna & Co. has deep experience in the niche manufacturing, software, specialty chemicals and materials, business services, consumer products and healthcare markets.

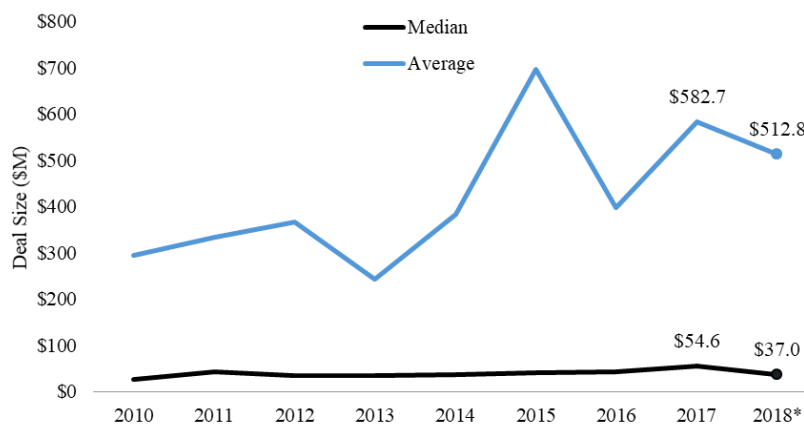
HEALTHCARE % OF TOTAL M&A



B2B	39.8%	38.2%	34.8%	36.4%	38.0%	38.7%	38.0%	37.3%	36.4%	35.9%	35.9%	38.6%
B2C	21.7%	20.8%	21.9%	21.2%	21.2%	21.2%	21.8%	21.6%	22.6%	21.4%	20.2%	15.9%
Energy	4.0%	4.9%	5.3%	5.4%	5.2%	4.8%	5.1%	5.2%	4.2%	4.2%	3.6%	2.9%
Financial Services	8.0%	8.3%	8.6%	8.4%	8.2%	8.0%	8.3%	8.4%	8.6%	8.7%	8.8%	9.4%
Healthcare	7.6%	7.9%	8.4%	8.4%	8.2%	8.3%	8.2%	8.9%	9.5%	9.6%	9.7%	9.4%
IT	14.4%	15.2%	16.0%	15.2%	14.2%	14.6%	14.4%	14.4%	14.5%	15.8%	17.3%	19.5%
Materials & Resources	4.5%	4.7%	4.9%	4.9%	5.1%	4.4%	4.2%	4.1%	4.3%	4.4%	4.6%	4.3%

Source: Pitchbook
*As of March 31, 2018

HEALTHCARE M&A MEDIAN AND AVERAGE DEAL SIZE



Source: Pitchbook
*As of March 31, 2018

TOP 5 HEALTHCARE DEALS OF Q1 2018

Company Name	Deal Size (\$M, USD)	Close Date	Industry Code
American Medical Response	\$2,400.0	3/14/2018	Other Healthcare Services
U.S. HealthWorks	\$753.0	2/1/2018	Clinics/Outpatient Services
Oklahoma University Medical Center	\$750.0	2/1/2018	Hospitals/Inpatient Services
RxCrossroads	\$735.0	1/3/2018	Other Healthcare Services
The Medicines Company Infectious Disease Care Group	\$270.0	1/8/2018	Drug Discovery

Source: Pitchbook